



Hayfer Group
678-628-KATE



"Why Would a Realtor Do That?"



This is the question I was asked the other day. So I called up an expired listing (a homeowner whose home expired off market unsold) and talked to this guy for a bit. He shared with me that his home will be going back on the market with a different Realtor. I said great, I can let my buyers know that, then I asked who the Realtor was, maybe we've worked with them before. He said that he hasn't even told him yet. Then I said, how do you know that he will say yes to taking your listing? He may not for some reason. The guy then said "why would a Realtor do that?"

So there are several reasons why a Realtor may not even take on marketing a property for sale. If the seller wants a price that we know will be so far out of the ballpark and buyers won't even look at it, we suggest the price we know it will sell for. If not, then we move on. That's really the main reason. Other reasons could be our personalities clashing, how about wanting us to be at every showing, those are some instances where that can happen.

Overall though, pricing is of the utmost importance. If the seller is truly motivated, they will take the Realtor's suggestion of the price and their home will sell. We see this each and every day. Anyway, if you have any questions, reach out! We'll answer anything you want to know. 678-628-KATE

Fun Stuff & About Us:

We are proud to be Homes for Heroes Realtors!

Click on the pictures below for more info.



Check out our latest [Tik Tok Video](#) - we do one every Tuesday and post it on our Hayfer Group FB page and Instagram.

*Watch our LIVE show that we do on our [Hayfer Group](#) Facebook page every Thursday Night @ 8. We answer Real Estate questions and other fun stuff.

If you want to see our past episodes of **Ask Bill & Kate Thursday Nights @ 8** you can! It's on our website - <https://hayfergroup.com/ask-bill-and-kate-episodes/>

Ask Bill & Kate Thursday Nights @ 8 Hayfer Group Facebook Live



Destination of the Week:

New York City

[Atlanta Journal Constitution](#)

[Peachtree City Peachtree City Calendar](#)

[Fayetteville Calendar](#)

[Newnan Calendar](#)

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See what's happening LIVE at
Bryant Park Ice Skating in New York
City

Song of the Week:

ZZ Top - La Grange

ZZ Top La Grange live 1982

Michael



Watch on

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- We are the hardest working REALTORS in Fayette & Coweta Counties.
- We are the BEST choice for your Real Estate Needs! Find out why [here](#).

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Hayfer Group

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